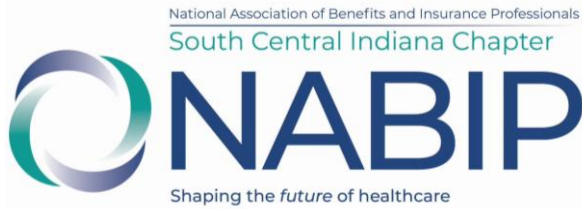


*Platinum Certified 2023 / Pacesetter Award 2022-23*



**April 2024 Issue 23 Volume 249**

**Mission Statement:** *To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation*

Next Meeting: 9:00 AM



MID-AMERICA  
science park

**Thursday, April 11th**  
821 S Lake Road South  
Scottsburg, Indiana

*Guest Speaker:* **Leslea Townsend Cronin**  
Executive Director

Homeless Coalition of Southern Indiana



**HOMELESS  
COALITION**  
of Southern Indiana

The Homeless Coalition of Southern Indiana is a non-profit organization actively addressing homelessness in Southern Indiana. We seek to build community collaboration in addressing the issues the unhoused face in our community. Through education, advocacy, and awareness, we want each member of the community to know they have a role to play. By working together, we can change lives.

**OUR  
PREZ  
SAYS...**



Hello Everyone!

It's springtime and one of my favorite times of the year. The eclipse, Thunder, Derby, PGA, NABIPSCI Golf Scramble, The Medicare Summit, and the Indy 500. Lots to do in the next two months.

One other big activity is the beginning of out planning for our Calendar year which starts July 1<sup>st</sup>.. Unless there is an impeachment coming, I am planning on serving as the President for the next term. It will be my last and its been great working with all our board members. With that we are still looking for interested members to step into various roles on our board and within our committees. It's rewarding, doesn't take a lot of time and can open your eyes to much that NABIP has to offer. National is really stepping up on efforts to support us but we do need people to help with these tasks that are involved.

Areas to participate:

Media relations including Social and Print  
Website Admin  
Awards  
Membership  
Professional Development  
Legislature

We have very knowledgeable current Chairs but always looking for more participants to learn the ropes.

Please consider helping.

Have a great April!

*Charlie*

**Charlie Mayberry, NABIP/ South  
Central Indiana Chapter President**

# Leadership

**2023-2024**

**President**

Charlie Mayberry

**President Elect**

Larry Mayfield

**Immediate Past President**

Andrea Bogard

**Secretary**

Jessica Croquart

**Treasurer/Communications**

Andrea Bogard

**Legislative/ ISAHU-PAC**

Larry Mayfield

**Awards/Vanguard**

Jessica Croquart

**Membership**

Johnny Reliford

**Media Relations/Social Media**

Charlie Mayberry/Jessica Croquart

**Professional Development**

Bridget Redmon

**NABIP Pac**

Ky Yarling

**Retention**

Greg Allen



*April 11<sup>th</sup> – Leslea T Cronin,  
Homeless Coalition*

*May 9<sup>th</sup> – 2 Hrs. C.E.*

*May 17<sup>th</sup> – Annual Golf Outing*

*June 13<sup>th</sup> – Special NABIP Guest  
Speaker*

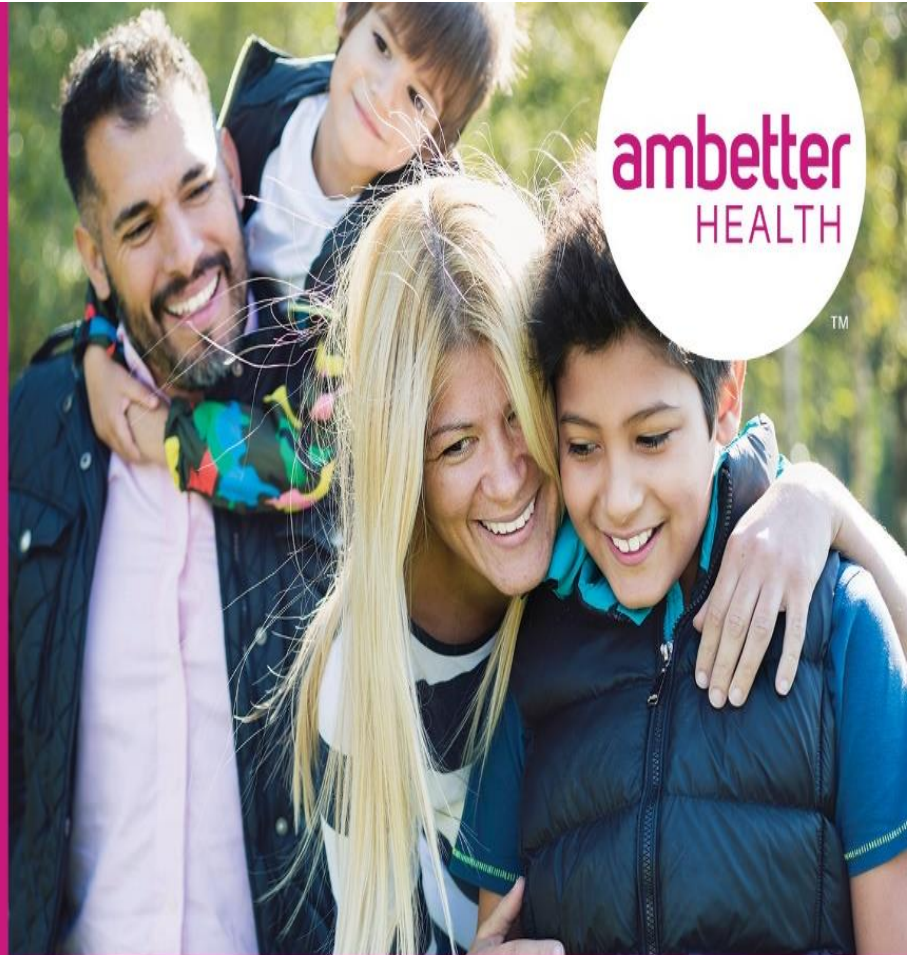
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Ambetter Health Insurance plans are underwritten by wholly owned subsidiaries of Centene, who is a Qualified Health Plan Issuers in Indiana. Centene and its wholly owned subsidiaries comply with applicable Federal Civil Rights Laws and do not discriminate on the basis of race, color, national origin, age, disability, or sex. This is a solicitation for insurance ©2024 Centene Corporation. All rights reserved. Additional information is available in the Evidence of Coverage. Ambetter Health Insurance is offered by Ambetter from MHS in the state of Indiana.

**All financial records are available for review. Contact Andrea Bogard,  
Treasurer, at [ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com).  
Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at  
[Jessica.Croquart@SIHO.org](mailto:Jessica.Croquart@SIHO.org)**





## **Elevating healthcare for employees and employers**

Anthem Blue Cross and Blue Shield is ready to connect your employees to the care, support, and resources they need to thrive. Our connected ecosystem puts people and their needs at the center of everything we do.

### **We're here to support you with:**

- A diverse network that delivers high-quality solutions across medical, pharmacy, dental, vision, and behavioral health benefits.
- Member-focused data and analytics to provide a personalized experience.
- Innovative tools and resources to help maximize health benefits and simplify administration.
- Next-generation pharmacy plans that integrate seamlessly with medical platforms to enable whole-health connection.
- A focus on equitable care that addresses the social drivers that impact health, such as transportation and food security.
- A variety of coverage options, including life, disability, and worksite plans, which cover critical illness and accident insurance.

## **Helping employees feel covered, protected, and confident in their care**

For more information, please contact your Anthem representative.



**SOUTH CENTRAL INDIANA  
APRIL MEMBER  
ANNIVERSARIES**

**CAROL FLISPART - 16 YRS.**

**SHERRY CASTETTER - 17  
YRS.**

**LARRY LYNN - 12 YRS.**

**CHARLIE MAYBERRY – 16 YRS.**



**Jess & Sandra Carrasquillo  
(co-founders)**

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over 20 years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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## *Midwest Insurance Marketers of America*



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In the last decade, we have expanded our service into a full circle approach for our Benefit Advisor and their client customers. Not only offering quality health insurance coverage, but complete insurance protection for the Senior arena. We have established multiple levels of coverage through our full circle approach; **major medical, senior planning, and financial products.**

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**If you are unable to attend our April meeting in person, but would like to participate, we will be live-streaming it via “Teams.” You do not have to have the Teams app on your device. You can join by clicking on the link Charlie Mayberry ([Cmayberry812@gmail.com](mailto:Cmayberry812@gmail.com)) will send Tuesday, April 9<sup>th</sup>.**

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Have Medicare questions?  
I have answers.



**Tom Leix**

Licensed Sales Representative

7440 Woodland Dr. #100

Indianapolis, IN 46278

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WEDNESDAY  
MAY 8



2024

# **MEDICARE SUMMIT**

## **MINI**

*Reach the Top*

WEDNESDAY MAY 8<sup>th</sup> 8:15 am - 2:30 pm

OneAmerica Tower 200 N Illinois St. Indianapolis, IN 46204

Contact Lori Rowan at [Lori@ZellerInsurance.com](mailto:Lori@ZellerInsurance.com) with questions.

*Sponsored by NABIP/Indianapolis Indiana Chapter*

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The 24th Annual

NABIP/South Central Indiana Chapter's

# GOLF OUTING

May 17, 2024 • Timbergate Golf Course

## SCHEDULE FOR THE DAY

- 8:15 a.m. Registration
- 9:00 a.m. Shotgun Start
- Lunch and Prizes to follow

**COST TO PARTICIPATE:** Player: \$ 75

Sponsorship Opportunities Available

Contact Bill Robinson (Roadguy1950@hotmail.com or

Cell: 317-695-5683) with questions.



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 **NABIP**  
Shaping the future of healthcare

**APRIL Charity of  
Choice:**



**HOMELESS  
COALITION**  
of Southern Indiana

**APRIL Collection Item:  
Boxes of Mac & Cheese**



**Ky Yarling delivered our  
“March Charity of Choice”  
check to Dan Corbin,  
Director of Muscatatuck  
Christian Ranch.**

# Our March “Spring CE Day” is in the books!



Thank you Susan Rider and Mike Miles for our “Jeopardy” CE Ethics course!



# March “Spring CE Day...”



Zach Wilding OneAmerica and South Central member shares “Disability: Auto-Enrollment”



Thank you to all who attended and participated in our collection item for the Scott County Clearinghouse. There are greater than 270 rolls represented in this picture!



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**NABIP ANNUAL CONVENTION**

**June 22th thru June 25<sup>th</sup>**

**Hyatt Regency CHICAGO**

**It's Close . . . Let's go!!**



# Capitol Conference February 2024 South Central First-Time Attendees



## Laura D'Antoni

CapCon was an enlightening experience from several aspects. First, learning more about NABIP as an organization, its leadership and its work. The meetings covered a variety of topics including improvements to our website, our positions on legislative initiatives and insight from various HHR/CMS departments.

Secondly, active participation in the legislative process through the meetings with our Indiana representatives. It was interesting to see how the advisory process goes. Speaking with legislative assistants and with Senator Mike Braun gave me a better understanding of how we can influence legislation in progress.

And finally, the chance to interact more with our Indiana members as well as the new CEO of NABIP, Jessica Brooks-Woods. On a personal level, revisiting the city's many monuments to our nation's history, walking the halls of the US Capitol building and the House Office buildings are a memory I will cherish.



## Libertie Villalpando

In February, I traveled to Washington, DC, for NABIP's annual Capitol Conference. As a newcomer to the event and still finding my footing within the NABIP community, I approached the opportunity with a blend of anticipation and uncertainty. However, as the days unfolded, my initial apprehensions melted away, replaced by a deep appreciation for the insights and connections the event offered. Through engaging sessions and interactions, I gained a clearer understanding of NABIP's advocacy efforts on behalf of agents like myself. It became evident that active participation is key to shaping the future of our industry!

For those considering attending in the future, I encourage you to embrace the opportunity wholeheartedly. The Capitol Conference is more than just an event; it's a chance to expand your knowledge, network with peers, and contribute to meaningful change.

My decision to attend CapCon was a pivotal one. It showed me the importance of stepping outside comfort zones and embracing new experiences. I look forward to next year's conference and hopefully I'll see you there!





# CapCon Snapshots



NABIP Indiana Dinner  
with NABIP CEO  
Jessica Brooks-  
Woods





# NABIP | pac

The membership of NABIP/South Central Indiana is a strong contributor to our association's PAC. We have one of the highest percentage of contributors vs. members in all of NABIP! The following members are monthly/annual contributors. We are grateful for supporting those who support our industry and client's insurance interests. If you would like to join these below, contact Ky Yarling at 812-701-0172.

The following members are our South Central Contributors:

**Greg Allen, Andrea Bogard, Larry Mayfield, Bill Robinson, Dave Dionne, Bridget Redmon, Larry Isom, Tammy Giles, Jessica Croquart, Nancy Swank, Ky Yarling, Charlie Mayberry, Dave Shymkus, Dana Loy, Johnny Reliford, Beverly Miller**

**Newest Contributors: Laura D'Antoni and Scott Allman**



**NABIP**

Shaping the future of healthcare

**Featured Next Month:**

**How to get more value from your NABIP membership**